



FRANK & PARTNERS

6 Wellington Place, Leeds, LS1 4AP

Position Available: Healthcare 360 Permanent Consultant

Location: Leeds

Salary: £27,000 - £30,000 (depending on experience)

Commission Threshold: £3,000, with 12.5% commission on anything over £3,000

- **Benefits:** 33 days holiday, including Bank Holidays, Yearly bonus for on-target business performance (15% of salary), Training and development opportunities, Hybrid working after probation period of 6 months, Monthly team building, Gym membership
- **Job Description:** Frank & Partners, a healthcare recruitment firm, are seeking a Healthcare 360 Permanent Consultant to join our dynamic team. This role offers a unique opportunity for an individual with exceptional people management skills to thrive in a collaborative and rewarding environment.

Key Responsibilities:

Candidate management:

- Identity, source, and attract high-quality healthcare candidates for permanent positions.
- Build and maintain strong relationships with candidates, ensuring their needs and career aspirations are understood and addressed.

Client Engagement:

- Develop and nurture long-term relationships with healthcare clients, understanding their staffing requirements and providing tailored solutions.
- Liaise with clients to assess their specific needs and deliver exceptional customer service.

360 Recruitment Cycle:

- Manage the entire recruitment process, from candidate sourcing and assessment to client placement and follow-up.
- Conduct thorough interviews, reference checks, and skill assessments.

Performance Metrics:

- Meet and exceed individual and team targets, including revenue generation and placement quotas.
- Maintain accurate records and documentation of all interactions and placements.

**Market Knowledge:**

- Stay updated on industry trends, regulations, and changes in the healthcare sector.
- Utilise this knowledge to provide valuable insights to candidates and clients

Team Collaboration:

- Collaborate effectively with colleagues, sharing insights and best practices to achieve team goals.
- Provide mentorship and support to less experienced team members.

Qualifications and Experience:

- Proven experience in healthcare recruitment or a related field.
- Exceptional people management and relationship-building skills.
- Strong understanding of the healthcare industry and recruitment best practices.
- Excellent communication, negotiation, and problem-solving abilities.
- Adept at managing multiple priorities and meeting deadlines.
- Results-driven with a track record of exceeding targets.

Benefits of Joining Frank and Partners:

- Competitive salary and commission structure.
- Access to a gym membership.
- Generous holiday allowance, including Bank Holidays.
- Yearly bonus based on on-target business performance (15% of salary).
- Opportunities for training and professional development.
- Hybrid working arrangement after the probation period (6 months).

If you are a dedicated and experienced healthcare recruitment professional with exceptional people management skills, we invite you to apply for this exciting opportunity to be a part of our team at Frank and Partners. Join us in making a positive impact on the healthcare sector while enjoying the benefits and growth opportunities our company offers.

Frank and Partners is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.

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**PROVIDE CARE WITH THE RIGHT PARTNERS,
FRANK & PARTNERS.**